

# RARE ENTREPRENEUR BOOTCAMP

## Small Molecules and Drug Repurposing

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Dr. Bruce Bloom

Chief Collaboration Officer, Healx  
[Bruce.Bloom@Healx.io](mailto:Bruce.Bloom@Healx.io)

Chief Science Officer, Kabuki Syndrome Foundation  
[Bruce@KabukiSyndromeFoundation.org](mailto:Bruce@KabukiSyndromeFoundation.org)



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- Small molecules make up about 90% of pharmaceutical drugs (as of 2020) such as insulin, aspirin, and antihistamines
- They also include biological therapeutics such as fatty acids, glucose, and amino acids, and secondary metabolites such as lipids, glycosides, alkaloids, and natural phenols
- They do not include larger molecules such as polysaccharides, proteins, ASOs and gene therapies

Small molecule drugs have been the mainstay of the pharmaceutical industry for nearly a century

They are low molecular weight organic compounds with distinct advantages as therapeutics:

- ▶ most can be administered orally
- ▶ they can pass through cell membranes to reach intracellular targets
- ▶ they can also be designed to engage biological targets by various modes of action
- ▶ their distribution can further be tailored, for example to allow for systemic exposure with or without brain penetration, or perhaps to be maintained just within the GI system

## Small molecules can also have some disadvantages

- ▶ Most are promiscuous-hit lots of targets and tissues
- ▶ Some do not cross the blood brain barrier
- ▶ Some suffer from “first-pass” degradation in the liver
  - Can be an advantage in liver diseases
- ▶ Some accumulate in certain tissues
  - This can also be an advantage in certain conditions
- ▶ Some has manufacturing or stability issues
  - Intermediates in the manufacturing process can be explosive!

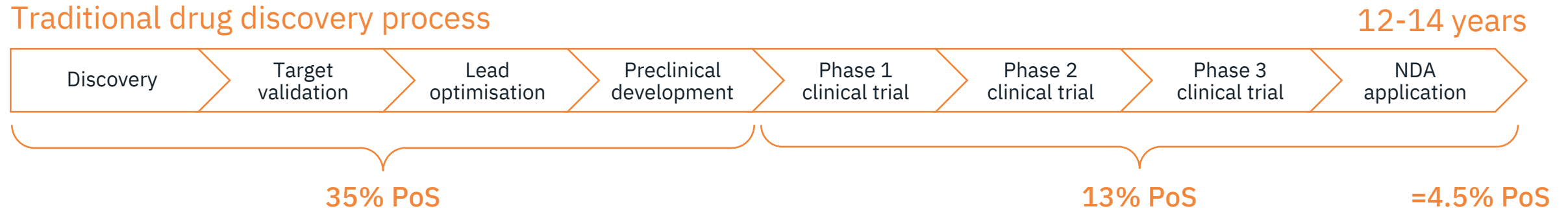
- Ways to develop new small molecules
  - ▶ Developed through traditional rational drug design
  - ▶ Isolated from natural resources
  - ▶ Created by AI/ML techniques
- Traditional small molecule design includes
  - ▶ target identification
  - ▶ target validation
  - ▶ hit identification
  - ▶ hit to lead
  - ▶ lead optimization

- **Drug**-Any substance (other than food) that is regulatory approved to prevent, diagnose, treat, or relieve symptoms of a disease or abnormal condition through a physiological effect
- **Nutraceutical**-a “biologically active substance” that has not been approved by a regulatory agency for a specific disease indication or condition but is available for human use
- **Shelved Compound**-a “drug-like molecule” that has been proven safe for human use in a clinical trial but has not been approved for a specific indication and IS NOT available for human use except in a clinical trial

# Redefining and de-risking drug discovery



## Traditional drug discovery process

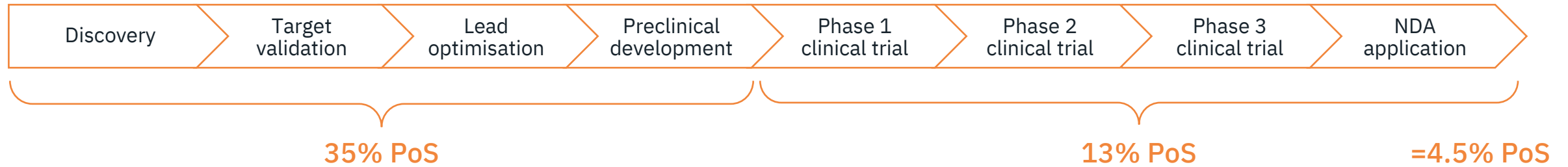




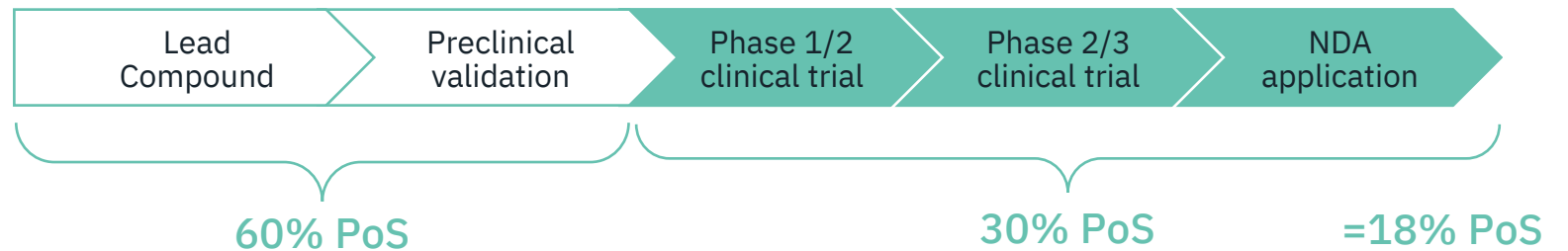
# Redefining and de-risking drug discovery



## Traditional drug discovery process



## Drug Repurposing





- **Serendipity**

- ▶ Viagra, Minoxidil-side effect to therapy-pivot-almost direct to clinical trials
- ▶ [Neonatal Hemangioma-biology points to drug-propranolol-off label SOC](#)
- ▶ Cyclodextrin for Niemann-Pick Type C disease given to control animals improved condition and [led to human use](#)
- ▶ Caffeine

- **Traditional Biology**

- ▶ [ALPS](#)-gene discovered-target elucidated-obvious drug candidate-build *in vivo* model-clinical trial-off label use-[test on similar diseases](#)
- ▶ [FD](#)-gene discovered-protein function elucidated-assays built-biology confirmed-selective testing-nutraceuticals-NO CLINICAL TRIAL-patient/physician RWE testing-currently 8+ nutraceuticals combined restore 100% circulating protein
- ▶ T1D-BCG vaccine repurposed to slowly change autoimmunity-traditional PH 1,2,[3](#)  
[clinical testing](#)

# Drug Repurposing Identification



- **Drug screening**
  - ▶ Assay development
  - ▶ Libraries
  - ▶ High throughput discovery to low throughput confirmation
- **Clinical observation**
  - ▶ Patients with co-morbidities
  - ▶ Physicians struggling for a solution
  - ▶ Patients self-treating
  - ▶ Social media/patient organizations
- **In silico screening**
  - ▶ Massive data knowledge bases
  - ▶ AI/ML
  - ▶ Can discover new biology

- **Positives**

- ▶ **Can be faster** to get to patients

- Lead compounds can get to clinical trials in under 2 years
    - Might be able to skip Phase I
    - Physician use without clinical trial validation
    - Off-label use after clinical trial validation
    - 505(b)2 pathway

- ▶ **Safer**

- Known dosing, side effects, drug-drug interactions
    - Some repurposing is not in new indication (adult to child)
    - May need new tox studies for repurposing in a new rare indication

- **Positives**

- ▶ **Cost**

- Can be cheaper to manufacture, buy, test, market
    - Downside is that repurposing generics have poor commercial viability

- ▶ **Availability**

- Often available to test (FDA Import Program)
    - If successful often generic and globally available to buy/use clinically
    - If not available in most countries, may be a way to create exclusivity

- ▶ **Knowledge**

- Data available for research (standard research and *in silico*)

# Exclusivity and Commercialization



- Composition of Matter IP versus Method of Use IP
- ODD
- Pediatric or other Priority Review Voucher
- Cost/Time differentials
  - ▶ Low-Patient Group led investigator-initiated trial to off-label use
    - Could be very low cost and very short time frame
    - Depends on the disease endpoints, biomarkers, timeframe
  - ▶ Low to Medium-PG led to approval of generic drug
    - Intermediate costs and time frame
    - Label change issues
  - ▶ High Full commercialization
    - Longer and more expensive
    - Modify existing drug, sell in new jurisdiction, repurposing shelved compound

# Types of FDA Drug Reviews



- 505(b)(1) - applicant own or have a right of reference to all of the investigations relied upon by the application to support approval of the NDA
- 505(j) - generic application
- 505(b)(2) – an NDA that relies for approval on investigations not conducted by or for the applicant and for which the application does not have a right of reference
- Label changes

# Thank You!



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