

Panel Discussion: Late-Stage Funding — Partnerships and VCs

Tom Kassberg

Neil Kumar

Questions for the panel

- 1. How does your company decide on what will be included in its portfolio what indications, modalities, and stage?
- 2. What is your company's approach to partnering and how do you source/identify new projects?
- 3. Would your company consider developing programs for ultra rare indications, and under what circumstances?
- 4. For early-stage programs, what should a partnering package include? Thoughts on best way to develop an effective partnering strategy?
- 5. How should we think about venture capital as a funding source for later-stage development?

